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Our Ref: KP1/9A.3/OT/20/FA/21-22

22nd December 2021

TO ALL TENDERERS

RE: ADDENDUM NO. 1 TO THE TENDER NO. KP1/9A.3/OT/20/FA/21-22 ONE-YEAR FRAMEWORK AGREEMENT FOR SUPPLY OF POLES

Please refer to the above Tender. We make the following clarifications and amendments to the Principal Tender Document (*hereinafter abbreviated as the PTD*) for Supply of Poles.

1. RELATIONSHIP WITH THE PRINCIPAL TENDER DOCUMENT (PTD)

Save where expressly amended by the terms of this Addendum, the PTD shall continue to be in full force and effect. The provisions of this Addendum shall be deemed to have been incorporated in and shall be read and construed as part of the PTD.

2. AMENDMENT OF SECTION II – TENDER DATA SHEET (TDS)

ITT 1.1 – Scope of Tender – The number, identification and names of the lots/items comprising this IFT for 18M Treated Wooden Poles and 15M Concrete Poles 75SC without earthing poles has been amended to read as follows:

- **Lot 35:** 18M Treated Wooden Poles for delivery to KPLC Stores
- **Lot 36:** 15M Concrete Poles 75SC Without Earthing for delivery to KPLC Stores

Details of Goods being procured table – LOT NOs. 35, 36, 37, 38 have been amended as follows:

Lot No.	Pole Size	Pole Code	Item Description	Delivery Store	Unit	FWA Minimum Tender Quantity (1st Call-off)	FWA Estimated Maximum Tender Quantity (One Year)
35	18M	186192	Treated Wooden Pole 18.0M	Roysambu	PC	50	50
	18M	186192	Treated Wooden Pole 18.0M	Rabai (Mombasa)	PC	50	50
	18M	186192	Treated Wooden Pole 18.0M	Kisumu (Mamboleo)	PC	31	31
36	15M	186482	Concrete Poles 75SC 15M	Ruaraka	PC	200	560
	15M	186482	Concrete Poles 75SC 15M	Embakasi	PC	250	700
	15M	186482	Concrete Poles 75SC 15M	Whitesister - Thika	PC	100	300

ITT 4.1 – Eligible Tenderers – Has been amended to read:

This Invitation to Tender is open to Manufacturers of poles based in Kenya

ITT 5.1 – Eligible Goods – Has been amended to read:

Only goods manufactured in Kenya

ITT 40.2 – Framework Agreement Criteria - has been amended to read as follows:

KPLC shall award the Framework Agreements in the Primary Procurement and the subsequent Call-off contracts in the Secondary Procurement following the criteria set out here below:

1) Award of Framework Agreements (Primary Procurement)

- a) KPLC shall select a minimum of seven (7) Tenderers who meet the evaluation and qualification criteria and whose Tenders have been determined to be substantially responsive to conclude the Framework Agreement;
- b) All technically compliant Tenderers shall be ranked in terms of lowest evaluated price per lot, with the first ranked being the lowest evaluated price, the second ranked being the second lowest evaluated price per lot, and so on.

2) Award of First Call-off Contracts (Secondary Procurement):

- a) Award shall be to the tenderer(s) with the lowest evaluated price per lot following the procedure described in (1) above and Section X, clause 1.1.
- b) Each successful Tenderer shall be awarded a maximum of **ONE LOT** per size for **10M, 11M, 12M, 15M & 18M** poles and **TWO LOTS** for pole size **14M**. If a tenderer emerges the lowest in more than one lot they shall be awarded the lot or lots with highest quantity. Consequently, the subsequent lots will be allocated based on the highest quantity and lowest price per lot until all the lots are allocated provided that the price of the subsequent lowest tenderer is within the prevailing market price subject to (c) and (d) below. However, if there is no other qualified subsequent supplier, the award will revert to the supplier with the lowest evaluated price per lot. In case of a tie, the award will be split amongst the bidders.
- c) Tenderers must quote for all storage locations in a given lot in order to qualify for award of that specific lot.
- d) KPLC shall also take into consideration the following:
 - i. Delivery capability as per information given in the Capacity Declaration form;
 - ii. The monthly production capacity;
 - iii. Timely Delivery as per delivery schedule and satisfactory performance (at least 50% delivery of previous orders with the exception of incidences of delays attributable to KPLC).

3) Award of subsequent Call-off Contracts (Secondary Procurement):

- a) KPLC will prepare a Mini-competition Financial Bid (MFB) **as and when** required and invite all eligible Suppliers holding a Framework Agreement selected following criteria number one (1) above to submit competitive bids following the procedure in Section X, clause 1.2;

- b) KPLC shall award to the Supplier whose Financial Bid is determined to have the lowest evaluated price per lot.
- c) Each successful Tenderer shall be awarded **ONE LOT** per size for **10M, 11M, 12M, 15M & 18M** poles and **TWO LOTS** for pole size **14M**. If a tenderer emerges the lowest in more than one lot they shall be awarded the lot or lots with highest quantity. Consequently, the subsequent lots will be allocated based on the highest quantity and lowest price per lot until all the lots are allocated provided that the price of the subsequent lowest tenderer is within the prevailing market price subject to (d) and (e) below. However, if there is no other qualified subsequent supplier, the award will revert to the supplier with the lowest evaluated price per lot. In case of a tie, the award will be split amongst the bidders.
- d) Tenderers must quote for all storage locations in a given lot in order to qualify for award of that specific lot.
- e) KPLC shall also take into consideration delivery capability as per information given in the Manufacturer's Capacity Declaration form, timely delivery as per delivery schedule, and satisfactory performance on previous orders. (NB: Suppliers with more than 50% outstanding orders per size will not qualify for award of a Call-off contract, provided that the delay is not attributable to KPLC).

Note: In the event the successful bidder is not able to sign the FWA with KPLC the award shall be annulled and the Purchaser may award the next lowest evaluated bidder of that particular Lot whose offer is substantially responsive and is determined to be qualified to perform a Call-off contract satisfactorily

3. AMENDMENT OF SECTION III: EVALUATION AND QUALIFICATION CRITERIA

SECTION III – Evaluation and qualification Criteria

Clause 3.1 Preliminary Evaluation Criteria has been amended to include the following:

- 3.1.11 (f) A copy of the Annual Environmental Audit (EA) by NEMA's authorized auditor / Lead Expert for the manufacturer or Acknowledgment letter signed and stamped by NEMA confirming submission of the annual EA report or a valid EIA license for new Plants (EA report or Acknowledgment letter should not be more than two years old)

3.2.3 Further Technical Evaluation - Form 3.1 Manufacturer's Capacity Declaration Form for Treated Wooden poles has been amended to read as follows:

No.	Capacity Detail / Requirement		KPLC Requirement	Manufacturer to indicate and attach evidence	Meets capacity (Yes / No)
1	Availability of Active Treatment Plant	Owned / Leased	Attach Title Deed or Lease Agreement		
		Plant Insurance	Attach Valid Policy		
		Electricity Bill	Attach Electricity Bill (not older than 2 months)		
2	No. of Cylinders	10m (140mm)	Minimum 1		
		11m (180mm)			

No.	Capacity Detail / Requirement		KPLC Requirement	Manufacturer to indicate and attach evidence	Meets capacity (Yes / No)
		12m (180mm)	Minimum 1		
		14m (200mm)			
		18m (200mm)			
3	Diameter of Cylinder	10m(140mm)	Minimum 1.5m		
		11m (180mm)			
		12m (180mm)			
		14m (200mm)			
		18m (200mm)			
4	Length of Cylinder	10m (140mm)	Minimum 10.5m		
		11m (180mm)	Minimum 11.5m		
		12m (180mm)	Minimum 12.5m		
		14m (200mm)	Minimum 14.5m		
		18m (200mm)	Minimum 20.0m		
5	No. of Poles Per Charge	10m(140mm)	State		
		11m (180mm)	State		
		12m (180mm)	State		
		14m (200mm)	State		
		18m (200mm)	State		
6	Monthly Production capacity	10m(140mm)	State		
		11m (180mm)	State		
		12m (180mm)	State		
		14m (200mm)	State		
		18m (200mm)	State		
7	Delivery Period after issuance of LPO	10m(140mm)	Maximum 3 Months		
		11m (180mm)	Maximum 3 months		
		12m (180mm)	Maximum 4 months		
		14m (200mm)	Maximum 6 months		
		18m (200mm)	Maximum 6 months		
8	No. of Ready Stocks	10m(140mm)	State		
		11m (180mm)	State		
		12m (180mm)	State		
		14m (200mm)	State		
		18m (200mm)	State		
9	Availability of Key Personnel	Qualification	Wood Scientist		
		Academic Level	Certified Degree		
		Employment status	Attach Letter of Employment or Contract		
10	No of working days	No. of working days	State		
		Shifts per day	State		
11	Availability of Source of Raw Poles		Attach statement of Own / Leased Plantations, Farmers Agreements		
12	No. of poles undergoing seasoning		State		
13	No. of Raw poles		State		

No.	Capacity Detail / Requirement		KPLC Requirement	Manufacturer to indicate and attach evidence	Meets capacity (Yes / No)
14	Total Poles Available for this tender		State		
15	Valid Quality Certifications		Attach valid ISO 9001:2015, or KEBS SM/DM and Type Test Reports		
16	Testing Instruments with valid Calibration Certificates	a)Wood Moisture meter	Attach valid Certificate		
		b)Vacuum Gauge	Attach valid Certificate		
		c)Pressure Gauge	Attach valid Certificate		
		d)Hydrometer	Attach valid Certificate		
		e)Thermometer	Attach valid Certificate		
17	Manufacturing Experience (From date plant was established/ Registered)		Minimum 3 years (Attach Business permit or Registration certificate)		
18	Quality Assurance Plan (QAP)		Attach QAP		
19	Instruments	Increment Borer	Attach Evidence		
		Caliper / Tape measure			
		Graduated Tank			
20	Availability of Logging Machinery	Telelogger	Attach Log Book / Lease		
		Power saw or Harvester	List Equipment’s serial Nos.		
21	Availability of Hauling trucks	Owned	Attach Log Book		
		Leased	Attach Lease Agreement		
22	Acreage of Storage Space		State: Minimum 1 acre		
23	Seasoning	Method	State		
		Period	State		
24	Treatment (NB: Successful bidders Must adhere to standard)	Method	State		
		Penetration	State		
		Retention	State		
		Concentration	State		
25	Availability of Drying Kiln	Size	Attach evidence: Required for lots with a minimum requirement of over 3000pcs for 10m and 700pcs for 11m & 12m		
		No. of Poles per charge (minimum 200pcs weekly)			
		Owned / Leased			
		Operational Status			
26	Availability of Strength Test (owned / leased)		State		
27	Environmental Sustainability and Conservation initiatives to improve forest cover		Attach Evidence or Statement / Policy		
Overall Criteria Score					Pass / Fail

4. AMENDMENT OF SECTION IV – TENDERING FORMS

No. 15 - Price Schedule Forms – The Price Schedule has been amended to include the column for Total Price DDP VAT Inclusive to read as follows:

Lot No.	Pole Size	Item Code	Item Description	Delivery Store	Unit	F/W A Minimum Tender Quantity (1st Call-off)	Base Unit Price DDP VAT Exclusive	Total Price DDP VAT Exclusive	Total Price DDP VAT Inclusive
1	10M	186187	Treated Wooden Pole 10.0M	Ruaraka	PC	1,260			
	10M	186187	Treated Wooden Pole 10.0M	Donholm	PC	500			
	10M	186187	Treated Wooden Pole 10.0M	South C	PC	800			
Total									
2	10M	186187	Treated Wooden Pole 10.0M	Kitengela	PC	500			
	10M	186187	Treated Wooden Pole 10.0M	Limuru	PC	400			
	10M	186187	Treated Wooden Pole 10.0M	Machakos	PC	500			
Total									
3	10M	186187	Treated Wooden Pole 10.0M	Emali	PC	400			
	10M	186187	Treated Wooden Pole 10.0M	Rabai (Mombasa)	PC	1,300			
	10M	186187	Treated Wooden Pole 10.0M	Malindi	PC	300			
Total									
4	10M	186187	Treated Wooden Pole 10.0M	Voi	PC	400			
	10M	186187	Treated Wooden Pole 10.0M	Mwanbungo (Ukunda)	PC	300			
	10M	186187	Treated Wooden Pole 10.0M	Mpeketoni	PC	100			
10M	186187	Treated Wooden Pole 10.0M	Kilifi	PC	300				
Total									
5	10M	186187	Treated Wooden Pole 10.0M	Kiganjo (Nyeri)	PC	2,000			
	10M	186187	Treated Wooden Pole 10.0M	Kimoru (Meru)	PC	600			
	10M	186187	Treated Wooden Pole 10.0M	Nanyuki	PC	500			
Total									
6	10M	186187	Treated Wooden Pole 10.0M	Muthatari (Embu)	PC	600			
	10M	186187	Treated Wooden Pole 10.0M	Marsabit	PC	100			
	10M	186187	Treated Wooden Pole 10.0M	Whitesisters (Thika)	PC	2,000			
Total									
7	10M	186187	Treated Wooden Pole 10.0M	Garissa	PC	180			
	10M	186187	Treated Wooden Pole 10.0M	Mwingi	PC	300			
	10M	186187	Treated Wooden Pole 10.0M	Wajir	PC	90			
Total									
8	10M	186187	Treated Wooden Pole 10.0M	Lanet	PC	2,050			
	10M	186187	Treated Wooden Pole 10.0M	Suswa (Naivasha)	PC	500			

Lot No.	Pole Size	Item Code	Item Description	Delivery Store	Unit	FWA Minimum Tender Quantity (1st Call-off)	Base Unit Price DDP VAT Exclusive	Total Price DDP VAT Exclusive	Total Price DDP VAT Inclusive
8	10M	186187	Treated Wooden Pole 10.0M	Nyahururu	PC	500			
	10M	186187	Treated Wooden Pole 10.0M	Narok	PC	300			
	10M	186187	Treated Wooden Pole 10.0M	Bomet	PC	600			
9	10M	186187	Treated Wooden Pole 10.0M	Mamboleo (Kisumu)	PC	2,500			
					Total				
	10M	186187	Treated Wooden Pole 10.0M	Kakamega	PC	1,000			
	10M	186187	Treated Wooden Pole 10.0M	Chemosit (Kericho)	PC	1,000			
10	10M	186187	Treated Wooden Pole 10.0M	Kigati (Kisii)	PC	2,500			
					Total				
	10M	186187	Treated Wooden Pole 10.0M	Busia	PC	750			
	10M	186187	Treated Wooden Pole 10.0M	Migori	PC	160			
	10M	186187	Treated Wooden Pole 10.0M	Bungoma	PC	600			
11	10M	186187	Treated Wooden Pole 10.0M	Homabay	PC	160			
					Total				
	10M	186187	Treated Wooden Pole 10.0M	Siaya	PC	350			
	10M	186187	Treated Wooden Pole 10.0M	Rivatex (Eldoret)	PC	2,000			
12	10M	186187	Treated Wooden Pole 10.0M	Kitale	PC	800			
					Total				
	10M	186188	Treated Wooden Pole 10.0M	Kabarnet	PC	200			
	10M	186187	Treated Wooden Pole 10.0M	Kapsabet	PC	400			
13	10M	186187	Treated Wooden Pole 10.0M	Kapenguria	PC	200			
					Total				
	11M	186188	Treated Wooden Pole 11.0M	Ruaraka	PC	200			
	11M	186188	Treated Wooden Pole 11.0M	South C	PC	200			
	11M	186188	Treated Wooden Pole 11.0M	Donholm	PC	200			
14	11M	186188	Treated Wooden Pole 11.0M	Machakos	PC	200			
					Total				
	11M	186188	Treated Wooden Pole 11.0M	Rabai (Mombasa)	PC	330			
15	11M	186188	Treated Wooden Pole 11.0M	Malindi	PC	140			
	11M	186188	Treated Wooden Pole 11.0M	Voi	PC	160			

Lot No	Pole Size	Item Code	Item Description	Delivery Store	Unit	FWA Minimum Tender Quantity (1st Call-off)	Base Unit Price DDP VAT Exclusive	Total Price DDP VAT Exclusive	Total Price DDP VAT Inclusive
16	11M	186188	Treated Wooden Pole 11.0M	Kiganjo (Nyeri)	PC	340			
	11M	186188	Treated Wooden Pole 11.0M	Kimoru (Meru)	PC	260			
	11M	186188	Treated Wooden Pole 11.0M	Nanyuki	PC	160			
Total									
17	11M	186188	Treated Wooden Pole 11.0M	Muthatari (Embu)	PC	160			
	11M	186188	Treated Wooden Pole 11.0M	Whiesisters (Thika)	PC	340			
Total									
18	11M	186188	Treated Wooden Pole 11.0M	Lanet	PC	340			
	11M	186188	Treated Wooden Pole 11.0M	Suswa (Naivasha)	PC	160			
	11M	186188	Treated Wooden Pole 11.0M	Nyahururu	PC	150			
Total									
19	11M	186188	Treated Wooden Pole 11.0M	Chemosit (Kericho)	PC	160			
	11M	186188	Treated Wooden Pole 11.0M	Mamboleo (Kisumu)	PC	300			
	11M	186188	Treated Wooden Pole 11.0M	Kakamega	PC	160			
Total									
20	11M	186188	Treated Wooden Pole 11.0M	Kigati (Kisii)	PC	400			
	11M	186188	Treated Wooden Pole 11.0M	Rivatex (Eldoret)	PC	400			
	11M	186188	Treated Wooden Pole 11.0M	Kitale	PC	240			
Total									
21	12M	186189	Treated Wooden Pole 12.0M	Ruraka	PC	140			
	12M	186189	Treated Wooden Pole 12.0M	South C	PC	140			
	12M	186189	Treated Wooden Pole 12.0M	Donholm	PC	140			
	12M	186189	Treated Wooden Pole 12.0M	Machakos	PC	140			
Total									
22	12M	186189	Treated Wooden Pole 12.0M	Rabai	PC	280			
	12M	186189	Treated Wooden Pole 12.0M	Malindi	PC	100			
	12M	186189	Treated Wooden Pole 12.0M	Voi	PC	120			
	12M	186189	Treated Wooden Pole 12.0M	Kilifi	PC	120			
Total									
23	12M	186189	Treated Wooden Pole 12.0M	Kiganjo (Nyeri)	PC	320			

Lot No	Pole Size	Item Code	Item Description	Delivery Store	Unit	FWA Minimum Tender Quantity (1st Call-off)	Base Unit Price DDP VAT Exclusive	Total Price DDP VAT Exclusive	Total Price DDP VAT Inclusive
23	12M	186189	Treated Wooden Pole 12.0M	Kinoru (Meru)	PC	160			
	12M	186189	Treated Wooden Pole 12.0M	Nanyuki	PC	160			
							Total		
24	12M	186189	Treated Wooden Pole 12.0M	Muthatari (Embu)	PC	260			
	12M	186189	Treated Wooden Pole 12.0M	Whitesisters (Thika)	PC	320			
							Total		
25	12M	186189	Treated Wooden Pole 12.0M	Lanet	PC	460			
	12M	186189	Treated Wooden Pole 12.0M	Suswa (Naivasha)	PC	160			
	12M	186189	Treated Wooden Pole 12.0M	Nyahururu	PC	120			
							Total		
26	12M	186189	Treated Wooden Pole 12.0M	Narok	PC	120			
	12M	186189	Treated Wooden Pole 12.0M	Chemosit (Kericho)	PC	120			
	12M	186189	Treated Wooden Pole 12.0M	Mamboleo (Kisumu)	PC	480			
							Total		
27	12M	186189	Treated Wooden Pole 12.0M	Kakamega	PC	120			
	12M	186189	Treated Wooden Pole 12.0M	Kigati (Kisii)	PC	240			
	12M	186189	Treated Wooden Pole 12.0M	Rivatex (Eldoret)	PC	320			
	12M	186189	Treated Wooden Pole 12.0M	Kitale	PC	120			
							Total		
28	14M	186190	Treated Wooden Pole 14.0M	Ruaraka	PC	160			
29	14M	186190	Treated Wooden Pole 14.0M	Rabai (Mombasa)	PC	160			
30	14M	186190	Treated Wooden Pole 14.0M	Kiganjo (Nyeri)	PC	80			
31	14M	186190	Treated Wooden Pole 14.0M	Whitesisters (Thika)	PC	80			
32	14M	186190	Treated Wooden Pole 14.0M	Lanet	PC	160			
33	14M	186190	Treated Wooden Pole 14.0M	Mamboleo (Kisumu)	PC	128			
34	14M	186190	Treated Wooden Pole 14.0M	Rivatex (Eldoret)	PC	80			
35	18M	186192	Treated Wooden Pole 18.0M	Roysambu	PC	50			
	18M	186192	Treated Wooden Pole 18.0M	Rabai (Mombasa)	PC	50			
	18M	186192	Treated Wooden Pole 18.0M	Kisumu (Mamboleo)	PC	31			
							Total		

Lot No	Pole Size	Item Code	Item Description	Delivery Store	Unit	FWA Minimum Tender Quantity (1st Call-off)	Base Unit Price DDP VAT Exclusive	Total Price DDP VAT Exclusive	Total Price DDP VAT Inclusive
36	15M	186482	15M Concrete Poles 75SC	Ruaraka	PC	200			
	15M	186482	15M Concrete Poles 75SC	Embakasi	PC	250			
	15M	186482	15M Concrete Poles 75SC	Whitesister - Thika	PC	100			
Total									
Grand Totals / Tender Sum (VAT inclusive)									

Name of Tenderer _____

Name and Designation of authorized person signing the Tender _____

Signature of authorized person signing the Tender _____

Stamp of Tenderer and date _____

***NOTES:-**

- The Tenderer shall fill in these Price Schedule Forms in accordance with the instructions indicated. The list of line items in column 1 to 7 of the Price Schedules shall coincide with the List of Goods specified by KPLC in the Schedule of Requirements and TDS. Bidders should fill the totals for each lot as provided.
- The offered unit price MUST be rounded to two decimal places. Where the Tenderer fails to round the offered unit price as required, then, the offered unit price shall be rounded down-wards to two decimal places and used for the purposes of this tender.
- The unit prices indicated on the KPLC tendering portal should be exclusive of VAT and shall be the same as the BASE UNIT PRICE to be used for consideration of award of a call-off contract in the First Secondary Procurement.
- Bidders should use the prevailing VAT rate of 16%. However, prices entered in the KPLC-SRM tendering portal should be exclusive of VAT. In case of discrepancies between the price keyed in the SRM portal and those on this price schedule uploaded as an attachment, the latter shall prevail.
- The Bidder's grand totals should be the same as the tender sum indicated in the Tender Form.

5. AMENDMENT OF SECTION V – SCHEDULE OF REQUIREMENTS

Lots 35, 36, 37, 38 on Table 1 - Brief Schedule of Estimated Requirements per Lot for the Framework period have been amended to read as follows:

Lot No.	Pole Size	Pole Code	Item Description	Delivery Store	Unit	FWA Minimum Tender Quantity (1st Call-off)	FWA Estimated Maximum Tender Quantity (One Year)
35	18M	186192	Treated Wooden Pole 18.0M	Roysambu	PC	50	50
	18M	186192	Treated Wooden Pole 18.0M	Rabai (Mombasa)	PC	50	50
	18M	186192	Treated Wooden Pole 18.0M	Kisumu (Mamboleo)	PC	31	31
36	15M	186482	Concrete Poles 75SC 15M	Ruaraka	PC	200	560
	15M	186482	Concrete Poles 75SC 15M	Embakasi	PC	250	700
	15M	186482	Concrete Poles 75SC 15M	Whitesister - Thika	PC	100	300

Note: Bidders are requested to note that Lot 36 is the last lot.

Lots 35, 36, 37, 38 on Table 2: Expected Delivery Schedule and Guaranteed Lead Time (GLT) – 1st Call-Off (Period 1) have been amended to read as follows:

Lot No.	Pole Size	Pole Code	Item Description	Delivery Store	Minimum FWA Quantity (1st Call-off)	KPLC Expected Delivery Period after issuance of LPO - GLT	Tenderer's offered Delivery date [to be provided by the Tenderer]
35	18M	186192	Treated Wooden Pole 18.0M	Roysambu	50pcs	6 months	
	18M	186192	Treated Wooden Pole 18.0M	Rabai (Mombasa)	50pcs	6 months	
	18M	186192	Treated Wooden Pole 18.0M	Kisumu (Mamboleo)	31pcs	6 months	
36	15M	186482	Concrete Poles 75SC 15M	Ruaraka	200pcs	60 days	
	15M	186482	Concrete Poles 75SC 15M	Embakasi	250pcs	60 days	
	15M	186482	Concrete Poles 75SC 15M	Whitesister - Thika	100pcs	60 days	

6. AMENDMENT OF SECTION X-SECONDARY PROCUREMENT METHOD(S)

Clause 1.1.2 – Award of first call-off contract, has been amended to read as follows:

The first Call-off Contract(s) will be awarded to the Supplier who has the lowest evaluated base price per lot as quoted in the Primary Procurement following the Criteria to Award a Framework Agreement outlined in the TDS ITT 40.2 and in accordance with the division of supply here below:

- a) Each successful Tenderer shall be awarded **ONE LOT** per size for **10M, 11M, 12M, 15M & 18M** poles and **TWO LOTS** for pole size **14M**. If a tenderer emerges the lowest in more than one lot they shall be awarded the lot/lots with the highest quantity. Consequently, the subsequent lots will

be allocated based on the highest quantity and lowest price per lot until all the lots are allocated provided that the price of the subsequent lowest tenderer is within the prevailing market price subject to (b) and (c) below. However, if there is no other qualified subsequent supplier, the award will revert to the supplier with the lowest evaluated price per lot. In case of a tie, the award will be split amongst the bidders.

- b) Tenderers must quote for all storage locations in a given lot in order to qualify for award of that specific lot.
- c) KPLC shall also take into consideration the following:
 - i. Delivery capability as per information given in the Capacity Declaration form;
 - ii. The monthly production capacity;
 - iii. Timely Delivery as per delivery schedule and satisfactory performance (at least 50% delivery of previous orders with the exception of incidences of delays attributable to KPLC).

All other terms and conditions remain as per the Principal Tender Document (PTD).

Yours faithfully,

FOR: THE KENYA POWER & LIGHTING COMPANY PLC



PETER MUCHORI
AG. SUPPLY CHAIN MANAGER, PROCUREMENT