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*The Kenya Power & Lighting Co. Ltd.  
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Telephone – 254-02-3201000-Telegrams 'ELECTRIC'- [www.kenyapower.co.ke](http://www.kenyapower.co.ke)  
StimaPlaza, Kolobot Road*

**Our Ref. KPI/9A.4/EOI/TPT/02/21-22/AE/eo**

**6<sup>th</sup> January, 2022**

Dear Sir/Madam,

**ADDENDUM NO. 2 FOR REQUEST FOR EXPRESSION OF INTEREST FOR FIRMS TO OFFER FLEET-LEASING SERVICES- EOI NO. KPI/9A.4/EOI/TPT/02/21-22**

**1. RELATIONSHIP WITH THE PRINCIPAL TENDER DOCUMENT.**

Save where expressly amended by the terms of this Addendum, the Principal Expression of Request document shall continue to be in full force and effect.

The provisions of this Addendum shall be deemed to have been incorporated in and shall be read as part of the Principal Expression of Interest.

**2. CLARIFICATIONS TO EXPRESSION OF INTEREST.**

The following responses are made to clarifications sought on various issues in the Expression of Interest for Firms to offer Fleet Leasing Services and shall be deemed to form the addendum.

<b>No</b>	<b>QUERY</b>	<b>RESPONSE</b>
1.	Scope of work and applications- Are the vehicle specifications required at this stage, as some of the very highly specialized truck mounted applications will impact the financial viability of the lease model and intentions	The EOI seeks to shortlist bidders to whom the request for proposal shall be sent. The Technical specifications will be provided at the Request for Proposal stage (RFP). Bidders are not bound to express interest on all items but are free to choose the items they would like to deal with.
2.	Period: For leasing model to be attractive, can KPLC consider periods of not more than 4 years or a possibility of a 1-year secondary period?	Bidders are not bound by the KPLC indicative economic life has and are free to propose their preferred periods as part of their proposed models. The competitiveness of the models will be evaluated at the RFP stage.

3.	Eligibility: The EOI requires Leasing companies or JVs- Can Vehicle OEMS participate in the EOI directly without a JV or MOU.	Yes , the OEM Firms can participate in EOI independently without a Joint Venture
4.	Mileages: The estimated life mileages for some models could be reviewed in the RFP as it also impacts on the expected benefits of leasing as a model	Bidders will be required to give their most competitive proposal at the RFP stage.
5.	The estimated economic life of the motor vehicles has been indicated at minimum 6 years, does it mean that KPLC is looking to lease for the same period.	KPLC proposes to go with the most cost effective offer submitted at the RFP stage

### 3. DEADLINE FOR SUBMISSION OF EXPRESSION OF INTEREST

The closing date for the Expression of Interest shall be **12<sup>th</sup> January 2022**. The Expression of Interest will close at 1000 and open at 1030 (East African Time) on the same day.

All the other terms and conditions remain as per the Expression of Interest.

Yours faithfully,

**For: KENYA POWER & LIGHTING COMPANY LIMITED.**

**ASHENE ESHITUBI**

**Ag. GENERAL MANAGER, SUPPLY CHAIN & LOGISTICS**