

REQUEST FOR EXPRESSION OF INTEREST

ASSIGNMENT TITLE:	PRE - QUALIFICATION OF ELECTRICITY RETAILERS IN PEOPLE SETTLEMENT AREAS
EXPRESSION OF INTEREST NO:	KP1/9A.2/EOI/01/BS/23-24
SECTOR:	ENERGY
COUNTRY:	KENYA

The Kenya Power and Lighting Company PLC is an electricity distributor in Kenya. The company currently owns and operates the distribution network across the country.

In pursuit of its vision to deliver excellent services to all the sectors of the economy and to differentiate its offerings, Kenya Power is exploring innovative retailing models for electricity within designated selected high density settlement areas who have hitherto not been adequately served.

The company intends to develop and implement, in conjunction with pre-qualified Entity/Entities or Agency/Agencies a defined model to supply clean and safe electricity in a sustainable manner within the informal settlements. The intended model will primarily operate within regulated tariffs, prescribed network standards and within the provisions of the Energy Act, 2019. The model will see introduction of electricity retail Entities/Agencies within the identified settlement areas. The expected benefits will be, among others, improved service delivery and public safety within the selected areas.

Kenya Power is now seeking for suitable Entities/Agencies through this Expression of Interest (Eoi), which will be used to identify and prequalify retail Agents or Partners and will solely use the information for completing its prequalification exercise and thereafter in the preparation of a **Request for Proposal (RFP)** document, which will be issued to the Pre-qualified retail partners for the following Lots:

Lot No.	Lot Name	Settlement Areas
1.	Mukuru	Mukuru kwa Reuben, Mukuru kwa Njenga, Sinai, Lunga Lunga, Shimo la Tewa, Masai, Fuata Nyayo, Moto Moto, Wape Wape, Vietnam, Riara, Crescent, Sisal, Zone 48, Kingstone, Jamaica
2.	Kibera	Gatwekera, Soweto, Lindi, Laini Saba, Makina, Silanga, Raila, Kianda, Kisumu Ndogo, Kambi Muru, Mashimoni
3.	Mathare	Ngomongo, Mathare 4B, Korogocho, Gitathuru, Kosovo, Gitari Marigu,
4.	Kibagare	Kibagare
5.	Deep Sea	Deep Sea
6.	Mji wa huruma	Mji wa Huruma
7.	Githogoro	Githogoro
8.	Kiambiu	City Carton, Kiambiu
9.	Kamukunji	Kamukunji Jua Kali, Muthurwa Market, Biafra

The retail Entities/Agencies must provide adequate information regarding their Company Profile, Qualification and Competence to undertake such a project. In support of their Expression of interest, Entities/Agencies are required to provide a proposal on how they will undertake the project, at a minimum, the division of roles between KPLC and their entity which should at a minimum include:

1. Construction of medium and low voltage network
2. Maintenance of medium and low voltage network
3. Installation of meters or sub-meters
4. Revenue collection whether through sub-meters or meters
5. Enforcement of power safety standards and security of installations
6. Customer service and stakeholder engagements

Entities/Agencies are additionally required to respond on their preferred mode of compensation whether through bulk purchase of power and resale or commission on energy sales.

In addition, they must meet the following minimum requirements;

- i. They must have in their employment relevant and demonstrable experience in design, implementation and maintenance of medium and low voltage power distribution network.
- ii. They should provide ownership documents of their company and consortia members where applicable. This should include certificate of incorporation, beneficial shareholder information, VAT Certificate and Tax Compliance Certificate.

The Entities/Agencies may associate with other firms, but should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy. In the case of a joint venture, all the partners in the joint venture shall be jointly and severally liable for the entire contract, if selected.

This invitation for Expression of Interest shall lead to the **Pre-Qualification** of eligible **Entities/Agencies**. The pre-qualified **Entities/Agencies** will then be invited through a **Request for Proposal (RFP)** to submit both technical and commercial proposals to carry out the assignment.

Completed Expression of Interest are to be submitted in electronic format on the KPLC's E-procurement portal in PDF format on the due date and time published on the portal. Prospective Entities/Agencies are required to visit the portal and KPLC's website (www.kplc.co.ke) from time to time for revised closing dates and addendums. Prospective Entities/Agencies should register for E-Procurement to enable them access the KPLC portal under "New Supplier Registration" found under the Tenders Tab. The Expression of interest is to be submitted **ONLINE** on or before **18th October, 2023 at 10:00 am East African Time**.

Expression of interest will be opened electronically promptly after closing time and representatives are welcome to witness the opening at the Stima Plaza Auditorium.

Entities/Agencies representatives who wish to witness the opening of the expression of interest may do so on **18th October, 2023 at 10.30 hours** East African Time

Interested Entities/Agencies may obtain further information at the address below during office hours between **0900 to 1200 and 1400 to 1630 hours** (East Africa time).

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